



**AAHAM WEBINAR
WEDNESDAY, MARCH 29, 2017
1:30pm - 3:00 PM EDT**

EVERYONE Earns 3 AAHAM CEUs for attending

Join AAHAM and Ed Norwood, President of ERN/The National Council of Reimbursement Advocacy, as we present this timely webinar,

“5 Things Medicare Advantage Plans Don’t Want You to Know”

This informative, intermediate level webinar will help healthcare professionals increase their proficiency in Medicare Advantage regulations, This exciting session will explore administrative laws that relate to timely reimbursement and prevent improper denials.

Learn about:

- How to request internal CMS prompt payment policies, and standard operating procedures under the Freedom of Information Act.
- Federal laws that statutorily deem post stabilization services authorized when Medicare Advantage Plans (MAO) fail to respond to authorization requests timely.
- Federal timeframes, MAO, emergency reimbursement and appeals.
- How to overcome observation vs. inpatient and readmission denials.

Space is limited to the first 100 registrants, register today!

Level of webinar: INTERMEDIATE

Target audience:

This seminar is for physicians, hospital and healthcare provider CFOs, VPs of reimbursement, VPs of finance, directors and/or managers of patient accounts, admissions, managed care, health information systems and healthcare financial professionals responsible for the front and back end process.

About our speaker:

Ed Norwood is President of ERN/The National Council of Reimbursement Advocacy. He has been recognized as a unique and distinctive authority in transitional leadership and administrative laws that govern the healthcare delivery process.

Few have blazed the trail of success in the same inimitable style as Ed. With an entrepreneurial story which is both entertaining and inspiring, Ed has a seasoned, realistic perspective that inspires people.

Multi-faceted, with a creative ability to inspire his audience, Ed combines his healthcare influence and expertise with his passion to help providers advocate for medically appropriate healthcare pursuant to federal and state laws. Ed can be reached at ednorwood@ernetenterprises.org.

This \$145, 90-minute telephone conference call includes a presentation, Q&A period, and handout provided via email. Payment must be received on or before **March 22, 2017**. You will receive your confirmation and handouts via email by **March 27, 2017**. The fee is for one line, if multiple lines are to be used, a separate fee for each line must be paid. The audio conference format permits an unlimited amount of people to listen in from one phone. Everyone that attends earns 3 CEUS for attending, so feel free to gather up your whole team! **Correspondence and handouts will only be sent to the registrant. The member name and number must match the email address.** You will receive a CEU sign up form for your entire group of listeners with your confirmation. To ensure the quality of interaction, the number of registrations for each audio seminar is limited. Reserve your space by registering ASAP.

To register...

Email, fax or mail your registration form with payment to:

AAHAM Audio Conference
11240 Waples Mill Road
Suite 200
Fairfax VA 22030
Fax: 703/359-7562
Email: moayad@aaham.org

We apologize but we do not invoice nor accept purchase orders. Payment in full must be received **on or before March 22, 2017**. We are unable to accept registrations after that date. **Correspondence and handouts will only be sent to the registrant.**

After registering...The Monday prior to the call, you will be emailed a confirmation, phone number and passcode to use for the call, a CEU form as well as a set of handouts. **On the program date...**It's easy! Just call in at the scheduled time and enter your passcode. Long-distance rates are covered in your registration fee.

AAHAM...Providing Excellence in the Business of Healthcare
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Please Return to:
 AAHAM Webinar Registration
 11240 Waples Mill Road, Suite 200
 Fairfax, VA 22030
 Fax: 703.359.7562
 Email: info@aaham.org

Webinar Registration Form

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Upcoming Webinar Schedule and Rates

Topic: 5 Things Medicare Advantage Plans Don't Want You to Know
 When: WEDNESDAY, March 29, 2017 1:30pm - 3:00 PM EDT
 Speaker(s): Ed Norwood, President of ERN/The National Council of Reimbursement Advocacy
 Registration Deadline: March 22, 2017
 AAHAM CEU's Earned: 3

AAHAM National Member \$145 Non-members \$235

Topic: Managing Denials Today and Tomorrow - TIPS from the Attorneys
 When: WEDNESDAY, April 5 2017 1:30pm - 3:00 PM EDT
 Speaker(s): George Colman, Senior Partner at Law Offices of Stephenson, Acquisto, & Colman, and Rich Lovich, Manager of Litigation at Law Offices of Stephenson, Acquisto, & Colman
 Registration Deadline: March 29, 2017
 AAHAM CEU's Earned: 3

AAHAM National Member \$145 Non-members \$235

Topic: Conscious Communications: Words that Work
 When: WEDNESDAY, May 17, 2017 1:30pm - 3:00 PM EDT
 Speaker(s): Mary Shores, President & CEO at Midstate Collection Solutions
 Registration Deadline: May 12, 2017
 AAHAM CEU's Earned: 3

AAHAM National Member \$145 Non-members \$235

[Online Member Registration](#)
[Online Nonmember Registration](#)

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Questions? Please call 703.281.4043 x 202 or email moayad@aaham.org.

Do something today that your future self will thank you for.
 #AAHAMAlwaysInvestinYourself
 #AAHAMRaisetheLevel