



**AAHAM WEBINAR
WEDNESDAY, March 22, 2017
1:30pm - 3:00 PM EDT**

EVERYONE Earns 3 AAHAM CEUs for attending

Join AAHAM and Randy Tempest, Chief Sales Officer at Receivables Management Partners, as we present this timely webinar,

“Collecting from Patients: The Human Component”

As patient responsibility continues to grow it is becoming more difficult than ever to collect from patients. Maintaining the same practices and procedures is costing healthcare organizations a significant portion of revenue. Improving patient collections begins with your staff.

This informative, intermediate level webinar will discuss how to change your mindset about collecting money, and how to understand the patient's perspective in order to discover barriers to payment you may not be aware of.

Learn about:

- Improving patient collections at the time of service as well as throughout the rest of the revenue cycle
- Leadership tactics for improving staff engagement
- Characteristics to look for when hiring and building a patient accounting staff

Space is limited to the first 100 registrants, register today!

Level of webinar: INTERMEDIATE

Target audience: Collections, Patient Accounting, and staff development personnel

About our speaker:

Randy has over 20 years of experience in the healthcare accounts receivables industry, and serves at the Chief Sales Operator at Receivables Management Partners. He helps some of the largest and most complex health systems in the county meet their revenue cycle needs. Randy's energetic style and unfaltering positive attitude has made him a sought after presenter, where he encourages others to see life as a gift and to use that gift to make positive changes in the world, one day at a time. Randy can be reached at randy.tempest@receivablesmp.com.

This \$145, 90-minute telephone conference call includes a presentation, Q&A period, and handout provided via email. Payment must be received on or before **March 15, 2017**. You will receive your confirmation and handouts via email by **March 20, 2017**. The fee is for one line, if multiple lines are to be used, a separate fee for each line must be paid. The audio conference format permits an unlimited amount of people to listen in from one phone. Everyone that attends earns 3 CEUS for attending, so feel free to gather up your whole team!

Correspondence and handouts will only be sent to the registrant. The member name and number must match the email address. You will receive a CEU sign up form for your entire group of listeners with your confirmation. To ensure the quality of interaction, the number of registrations for each audio seminar is limited. Reserve your space by registering ASAP.

To register...

Email, fax or mail your registration form with payment to:

AAHAM Audio Conference

11240 Waples Mill Road

Suite 200

Fairfax VA 22030

Fax: 703/359-7562

Email: moayad@aaham.org

We apologize but we do not invoice nor accept purchase orders. Payment in full must be received **on or before March 15, 2017**. We are unable to accept registrations after that date. **Correspondence and handouts will only be sent to the registrant.**

After registering...The Monday prior to the call, you will be emailed a confirmation, phone number and passcode to use for the call, a CEU form as well as a set of handouts. **On the program date...**It's easy! Just call in at the scheduled time and enter your passcode. Long-distance rates are covered in your registration fee.

AAHAM...Providing Excellence in the Business of Healthcare
Certification•Compliance •Leadership Development•Networking•Advocacy



Please Return to:
 AAHAM Webinar Registration
 11240 Waples Mill Road, Suite 200
 Fairfax, VA 22030
 Fax: 703.359.7562
 Email: info@aaham.org

Webinar Registration Form

Name		Title	
Employer Name		Email Address	
Address			
City	State	Zip	Country
Phone	Cell	Local Chapter	AAHAM Member ID

Upcoming Webinar Schedule and Rates

Topic: Collecting from Patients: The Human Component
 When: WEDNESDAY, March 22, 2017 1:30pm - 3:00 PM EDT
 Speaker(s): Randy Tempest, Chief Sales Officer at Receivables Management Partners
 Registration Deadline: March 15, 2017
 AAHAM CEU's Earned: 3

AAHAM National Member \$145 Non-members \$235

Topic: 5 Things Medicare Advantage Plans Don't Want You to Know
 When: WEDNESDAY, March 29, 2017 1:30pm - 3:00 PM EDT
 Speaker(s): Ed Norwood, President of ERN/The National Council of Reimbursement Advocacy
 Registration Deadline: March 22, 2017
 AAHAM CEU's Earned: 3

AAHAM National Member \$145 Non-members \$235

Topic: Managing Denials Today and Tomorrow - TIPS from the Attorneys
 When: WEDNESDAY, April 5 2017 1:30pm - 3:00 PM EDT
 Speaker(s): George Colman, Senior Partner at Law Offices of Stephenson, Acquisto, & Colman, and Rich Lovich, Manager of Litigation at Law Offices of Stephenson, Acquisto, & Colman
 Registration Deadline: March 29, 2017
 AAHAM CEU's Earned: 3

AAHAM National Member \$145 Non-members \$235

Topic: Conscious Communications: Words that Work
 When: WEDNESDAY, May 17, 2017 1:30pm - 3:00 PM EDT
 Speaker(s): Mary Shores, President & CEO at Midstate Collection Solutions
 Registration Deadline: May 12, 2017
 AAHAM CEU's Earned: 3

AAHAM National Member \$145 Non-members \$235

Payment Method:

Check/Money Order (Make Payable to AAHAM)
 Amex Visa MasterCard

Card Number: _____

Exp: _____ CVV2 Code: _____

Name *as it appears on card*: _____

Signature: _____

Billing Address for Credit Card:

PAYMENT TOTAL

TOTAL ENCLOSED: _____

Questions? Please call 703.281.4043 x 202 or email moayad@aaham.org.

Do something today that your future self will thank you for.

#AAHAMAlwaysInvestinYourself

#AAHAMRaisetheLevel